



## A high volume appliance for 30 TB of files and applications

CLIENT: TUI FRANCE

SECTOR: TRAVEL AND TRANSPORT



*“ All we had to do was take the Appliance out of its box and plug it into the network and within 30 minutes we were already backing up files! ”*

*Sébastien Falla, TUI France*

### The company

**TUI France** is a Tour Operator proposing a wide variety of package and bespoke trips. There are 500 staff in the HQ and another 500 in remote sites (agencies, airports, holiday resorts etc.) with a turnover of approximately 1 million euros.

- **Country:** France
- **Activity:** Tour Operator
- **Number of passengers per year:** 800 000+

### The technical context

- 3 SQL servers
- 3 files servers
- Daily backup transfer to tape
- Over 30 TB protected

### The challenges

- Replace an ageing solution
- Protect critical applications and file servers
- Protect physical and virtual machines
- Keep staffing costs down

### The solution

- A 48 TB backup appliance
- An 8-slot LTO tape library
- 50 rotating tapes including long-term archiving



IN ECONOMICS AS IN ECOLOGY, WE NEED TO LEARN HOW TO MAKE THE BEST USE OF AVAILABLE RESOURCES AND ENSURE THEIR FUTURE PRESERVATION.





## The benefits

- Rapidity and simplicity of the set up process – the Appliance is up and running in less than 30 minutes
- Full compatibility with hardware and software components
- Full end-to-end control over disk backups and tape externalization

*“ I believe the main advantages of an appliance-based solution are a competent technical team, a sales team who listens to my needs and the extreme simplicity of the solution installation and, last but not least, the quality of the restauration. For me, backup is a tool which works best when you can forget all about it, and this is certainly true with Atempo. ”*

*Sébastien Falla, TUI France*

## In short

- TUI France looked at several potential solutions. After a POC (Proof of Concept) lasting less than one month, the choice was clear: a secure and rapid Backup Appliance.
- The client fully appreciated a very well packaged product with very professional teams covering every aspect of our requirements: concept, installation, production, support and future evolutions.