“All we had to do was take the Appliance out of its box and plug it into the network and within 30 minutes we were already backing up files!”

Sébastien Falla, TUI France

The company

TUI France is a Tour Operator proposing a wide variety of package and bespoke trips. There are 500 staff in the HQ and another 500 in remote sites (agencies, airports, holiday resorts etc.) with a turnover of approximately 1 million euros.

• Country: France
• Activity: Tour Operator
• Number of passengers per year: 800,000+

The technical context

• 3 SQL servers
• 3 files servers
• Daily backup transfer to tape
• Over 30 TB protected

The challenges

• Replace an ageing solution
• Protect critical applications and file servers
• Protect physical and virtual machines
• Keep staffing costs down

The solution

• A 48 TB backup appliance
• An 8-slot LTO tape library
• 50 rotating tapes including long-term archiving
The benefits

• Rapidity and simplicity of the set up process – the Appliance is up and running in less than 30 minutes
• Full compatibility with hardware and software components
• Full end-to-end control over disk backups and tape externalization

“I believe the main advantages of an appliance-based solution are a competent technical team, a sales team who listens to my needs and the extreme simplicity of the solution installation and, last but not least, the quality of the restauration. For me, backup is a tool which works best when you can forget all about it, and this is certainly true with Atempo.”

Sébastien Falla, TUI France

In short

• TUI France looked at several potential solutions. After a POC (Proof of Concept) lasting less than one month, the choice was clear: a secure and rapid Backup Appliance.

• The client fully appreciated a very well packaged product with very professional teams covering every aspect of our requirements: concept, installation, production, support and future evolutions.