



# Security for VIP laptops in SaaS mode with Lina (Live Navigator)

CLIENT: BABOLAT

SECTOR: SPORTS EQUIPMENT



*« Our needs are simple: effective, user-friendly restore to protect laptops from loss, theft and breakage, transparent backup for users that does not impact workstation performances, and minimum maintenance for the administrator, since the IT support team consists of just three people, based in France, serving the needs of the workforce worldwide. »*

*Ivan Audouard, Systems and Network Manager, Babolat*



## The company

**Babolat**, an innovative French tennis accessory manufacturer since 1875. Currently renowned for their connected racket used by professional and amateur players globally.

- **Country:** France
- **Activity:** Manufacturer of tennis, badminton and squash rackets
- **Employees:** 340 worldwide

## The technical context

- No laptop backup in place until a company director suffered a cyberattack and lost data.
- 100 user machines to protect
- Data to back up mainly Office files, PDFs and large PST files

## The challenges

- Laptops present throughout the world
- Heterogeneous network performances including low bandwidth connections
- Small IT team

## The solution

- Live Navigator in SaaS mode with a dedicated server in a Private Cloud via our partner Comaxess
- Inverted Proxy protects remote sites and roaming laptops and enables backup and recovery when required

IN ECONOMICS AS IN ECOLOGY, WE NEED TO LEARN HOW TO MAKE THE BEST USE OF AVAILABLE RESOURCES AND ENSURE THEIR FUTURE PRESERVATION.





## The benefits

- User autonomy to restore their own data
- Restore from anywhere in the world using a web interface
- Source-side deduplication enables the storage of 500 GB for 1 TB of backed-up data, minimising network pressure and reduced invoicing based on stored volumes
- High data availability
- VIP laptops are fully protected against cyberattacks, theft and other data losses

## Architecture

